

CRISIL Ratings' Seminar on NBFCs
"The NBFC Reset – Re-orienting business models amid headwinds"
Date: December 11, 2019 | 9:30 AM – 4:30 PM

Venue: JW Marriott, Sahar, Mumbai

Agenda

9:30 am	Registration
10:00 am	Welcome Address <ul style="list-style-type: none"> Ms. Ashu Suyash, MD & CEO – CRISIL Limited
10:15 am	CRISIL Presentation: The NBFC Reset – Re-orienting business models amid headwinds <ul style="list-style-type: none"> Growth trajectory, business model evolution and re-orientation ALM / Liquidity status, funding access trends, impact on growth, asset quality movement across asset classes Presenter: Krishnan Sitaraman, Senior Director – CRISIL Ratings
10:30 am	Panel Discussion: The NBFC Reset – Re-orienting business models amid headwinds Panelists: <ul style="list-style-type: none"> Mr. Rashesh Shah, Chairman, Managing Director & Chief Executive Officer – Edelweiss Group Mr. Nirmal Jain, Chairman – IIFL Group Mr. Dinanath Dubhashi, Managing Director & Chief Executive Officer – L&T Finance Holdings Mr. T T Srinivasaraghavan, Managing Director – Sundaram Finance Mr. Nilesh Shah, Managing Director – Kotak Mahindra AMC Moderator: Gurpreet Chhatwal, President – CRISIL Ratings
11:30 am	Tea Break
11:45 am	CRISIL Presentation: NBFCs Evolving Situation – Growth subdued as funding challenges persist <ul style="list-style-type: none"> Liability profile of non-banks and evolving situation Competition from Banks and trends in growth Presenter: Subha Sri Narayanan, Director – CRISIL Ratings
12:00 pm	Panel Discussion: NBFCs Evolving Situation – Growth subdued as funding challenges persist Panelists: <ul style="list-style-type: none"> Mr. Rajiv Sabharwal, Managing Director & CEO – Tata Capital Mr. Gagan Banga, Vice Chairman & Managing Director – Indiabulls Housing Finance Mr. Anirudh Kamani, Managing Director & CEO – ICICI Home Finance Mr. Navneet Munot, Executive Director & CIO – SBI Mutual Fund Moderator: Krishnan Sitaraman, Senior Director – CRISIL Ratings
1:00 pm	Networking & Lunch
2:00 pm	CRISIL Presentation: Portfolio performance trends across asset classes: Going beyond reported NPAs <ul style="list-style-type: none"> Asset quality across segments: focus on vehicle financiers, LAP and developer loan segment Outlook on profitability with changing portfolio mix and intense competition Presenter: Ajit Velonie, Director – CRISIL Ratings
2:15 pm	Panel Discussion: Portfolio performance trends across asset classes: Going beyond reported NPAs Panelists: <ul style="list-style-type: none"> Mr. R Sridhar, Executive Vice Chairman & CEO – Indostar Capital Mr. V S Rangan, Executive Director – HDFC Mr. Samrat Gupta, CEO – Tata Motors Finance Mr. Manish Jaiswal, CEO & Managing Director – Magma Housing Mr. S. Naren, Executive Director & CIO - ICICI Prudential AMC Moderator: Somasekhar Vemuri, Senior Director – CRISIL Ratings

3:15 pm	<p>CRISIL Presentation: Financing underserved segments with innovative business models and analytics</p> <ul style="list-style-type: none"> • Traditional lending vs Phygital vs Branchless Digital model – Business Model comparison • Increasing use of data analytics / data sciences and their utility in sourcing and collections <p>Presenter: Malvika Bhotika / Rahul Malik, Associate Director – CRISIL Ratings</p>
3:30 pm	<p>Panel Discussion: Financing underserved segments with innovative business models and analytics</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Ms. Rajashree Nambiar, Managing Director & CEO – Fullerton India Credit Company • Mr. Harshvardhan Lunia, Co-Founder and CEO, Lendingkart • Mr. Maninder Juneja, Partner – True North • Mr. K.V. Srinivasan, Wholetime Director & CEO – Profectus Capital • Mr. Rajendra Kumar Setia, Managing Director & Promoter – Ess Kay Fincorp <p>Moderator: Rohit Inamdar, Senior Director – CRISIL Ratings</p>
4:30 pm	<p>Closing Remarks and Vote of Thanks followed by Networking Tea/Coffee</p>