

Ref No: SM/SMER/XIMB/2013/887



January 30, 2013

Placement Coordinator, The Placement Office
Xavier Institute of Management,
Xavier Square,
Bhubaneswar - 751 013

Dear Madam,

Re: Audit of the Summer Internship Placement Report of the 2011-13 Post Graduate Diploma in Management (PGDM)

We have audited the Placement Report prepared by Xavier Institute of Management, Bhubaneswar (XIMB), for the summer internship placements of the students of the 2011-13 batch of the PGDM programme. The Placement Report is the responsibility of XIMB. Our responsibility is to validate the information provided in the report with the relevant documentation, and comment on the Placement Report's conformance with Indian Placement Reporting Standards (IPRS).

In this context, we confirm the following:

1. For the purpose of the audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with IPRS.
2. The validation of information presented in the report is based on communication received by XIMB from recruiting companies. CRISIL has not independently sourced any information or documentation.
3. We have verified the information with respect to stipends presented in the report with communication received from recruiters. In some cases, CRISIL was not able to verify the internship location and job function. In such cases, the information shared by students with the institute has been included in the report. Information on summer internship details from individual students has not been used.
4. XIMB does not maintain separate sign-out forms for students who have opted out of the placement process. Consequently, CRISIL has considered the number given by the institute due to the absence of communication in this regard.

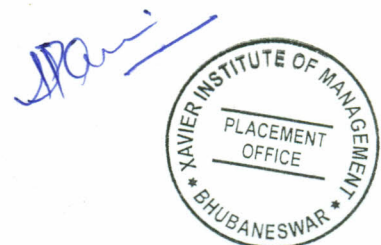
Thank you.

Best regards,

A handwritten signature in blue ink, appearing to read "Sachin Nigam".



Sachin Nigam
Senior Director, SME Ratings
Tel: +91 22 3342 3415
Email: sachin.nigam@crisil.com



CRISIL Limited



Placement Report

We have prepared the placement report as per the Indian Placement Reporting Standards. The detailed report, which has been audited by CRISIL, is presented below.

1 Classification of entire placement pool

Categories	Number
1. Total batch strength	184
1a. Total students eligible for sitting in Summer Placements	184
1b. Total students not eligible for sitting in Summer placements	-
2. Total students eligible for sitting in Summer Placements	184
2a. Seeking internship through the institute	171*
2b. Not seeking internship through the institute	13

Table 1.1: Classification of the entire placement pool

* 111 offers have been verified

Nature of the internship	With Stipend	Without Stipend
Seeking internship through the institute	158**	13
Not seeking internship through the institute	5	8

Table 1.2: Classification of internships based on stipend status

** 92 offers have been verified

2 Sector-wise Classification

Based on offers that have been verified

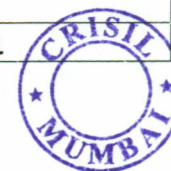
Sector	No. of Offers accepted
Banking, Financial Services and Insurance (BFSI)	16
Conglomerate	9
Consulting	14
Consumer goods (FMCG)	25
Energy	1
Government Department / PSUs	1
Information Technology (IT)	13
Manufacturing	8
Non-Profit / Social Sector	2
Pharmaceutical / Healthcare	5
Telecom	2
Others	15
Total	111

Classification of internships based on sector

For XIM, Bhubaneswar



For CRISIL Limited, Mumbai





3 Function-wise Classification

Based on offers that have been verified

Function	No. of Offers accepted
Consulting	16
Economics and Policy Research	1
Finance	10
General Management	2
Human Resources (HR)	11
Marketing / Sales	51
Operations	9
Strategy	3
Systems / IT	8
Total	111

Table 3: Classification of internships based on function

4 Location-wise Classification

Based on offers that have been verified

4.1 Global Classification

Locations	No. of Offers accepted
Americas	-
Europe	-
India	111
Rest of Asia	-

Table 4.1: Classification of internships based on location

4.2 Indian Locations Classification

Indian Locations	No. of Offers accepted
Bengaluru	3
Chennai	4
Hyderabad	3
Mumbai	4
Rest of India	2
Data not available	95
Total	111

Table 4.2: Classification of internships based on location within India



For XIM, Bhubaneswar



For CRISIL Limited, Mumbai



5 Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Version 2.1.

The instances where the report deviates from the standards, and the reasons for them are mentioned below:

Sl. No.	Deviation from the standards	Reason
1	-	-

Table 5: List of deviations from standards with reasons for the same



For XIM, Bhubaneswar



For CRISIL Limited, Mumbai